

Hawker 400XP

(a/k/a the Beechjet 400 / 400A / MU-300 Diamond)

What we know today as the Hawker 400XP has a history that may surprise many who ride in the back seat. This staple of the NetJets, FlightOptions and other fleets, has become ubiquitous on the ramp.



While originally developed by Mitsubishi Heavy Industries as the top of the line offering (in the slot above the Mitsubishi MU-2 high wing turboprop) as the MU-300 “Diamond,” the present day flavor of this aircraft is relatively unchanged. While Mitsubishi is less known for the development and initial sales of the aircraft, Beechcraft is synonymous with the jet - the **Beechjet**. When Beechcraft bought the rights to produce the aircraft in 1984 from Mitsubishi Heavy Industries, they renamed it the **Beechjet 400**.

Table of Contents

Introduction & Origins: Diamond to Beech to Hawker	2
Timeline, Commentary and Evolution	2
• 1981 to 2007: Birth to Record Production	2
• Fractional Fleet Order Leverage	5
• The Luckiest Bizjet	5
• The Potty Factor	6
Stacking Up	7
• Useable Airports	8
• “True” Cost / Hr.	8
Operators, Earners and Managers	8
• The Fractionals Love Beechjets	9
• Charter Managed Beechjets	9
• Earning Power of Different Programs	10
• Featured Charter Management Firms	10
Outlook	11